

Terms of Reference (ToR)

Technical Assessment for Al-Mokha Fish Landing Site

Project: Strengthening food security and livelihoods through resilience and sustainability in Yemen's fisheries sector

Project Location	Al-Mokha District, Taiz – Yemen
Implementing Partner	Abs Development Organization for Woman and Child (ADO)
Lead Partner/Donor	Welthungerhilfe (WHH) / BMZ
Project Period	01-Dec-2025 to 31-Dec-2027
Document Date	15-May-2026

Prepared by: ADO MEAL

1. Project Background and Rationale

1.1 Contextual and Project Overview

Yemen continues to face immense humanitarian challenges nine years after the escalation of conflict, characterized by economic collapse, displacement, and the destruction of vital infrastructure. Food security across the country is significantly impaired by these factors, as well as the escalating effects of climate change. The city of Al-Mokha, located on the west coast in the Taiz Governorate, is an area of acute food insecurity, particularly within its fishing communities. These communities are among the poorest in the region and are heavily dependent on marine resources for their survival.

This project, "Strengthening food security and livelihoods through resilience and sustainability in Yemen's fisheries sector," implemented by Abs Development Organization (ADO) in partnership with Welthungerhilfe (WHH), seeks to revive economic activity and restore livelihoods by rehabilitating port infrastructure and improving the marine value chain.

1.2 The Role of the Al-Mokha Landing Site in the Local Economy

The Al-Mokha fishing port serves as a critical economic hub for subsistence and small-scale fishermen. While only a small percentage of the population is currently employed in fishing, it remains one of the primary potential sources of income in the district. The port is formally owned by local authorities and managed by the fisheries authority, primarily facilitating the landing of catches that are then sold in local markets. However, the port's functionality is currently severely limited. Years of conflict, including bombing and shelling, have rendered market buildings, warehouses, and port infrastructure largely unusable.

Furthermore, structural deficits along the value chain—specifically the lack of ice production facilities, electrical supply, and cold chain infrastructure. According to the project proposal assumptions and consultations conducted during the project design phase with fisheries stakeholders, post-catch losses were estimated at approximately 10%. The exact baseline value of current fish losses will be measured through the project baseline survey and technical assessment, which will establish the reference point for measuring improvements at the endline stage.. Small-scale fishers are currently marginally within the market system, often lacking access to the more profitable segments of the fish value chain. Rebuilding the landing site and its associated infrastructure is essential to reviving local economic activity, restoring livelihoods, and improving the resilience and stability of the entire Al-Mokha region.

2. Justification: Identification of Current Infrastructure Gaps

The rehabilitation of the Al-Mokha fish landing site is necessitated by several critical gaps that currently compromise the local economy and food security:

- **Significant Post-Harvest Losses:** Approximately 10% of the daily catch is currently lost due to spoilage, primarily caused by structural deficits along the value chain. The complete lack of ice production facilities, electrical supply, and cold chain infrastructure prevents fishers from preserving their catch long enough for wholesale traders to arrive. The poor condition of the access road connecting the landing site with markets also affects timely transportation and contributes to reduced fish quality and market value.

- **Inadequate Hygiene and Sanitation Standards:** The landing site's environment is unhygienic and littered. Existing infrastructure is in poor condition, with leaking water systems, a lack of proper drainage, and no functional waste disposal system. This results in significant waste and limits the presentation quality of fish, further devaluing the catch.
- **Decayed Port Infrastructure:** Conflict-related damage (including bombing and shelling) has rendered market buildings, warehouses, and the port area largely unusable. The access road leading to the city center is a dirt path that becomes difficult to navigate, disrupting supply chains.
- **Climate and Environmental Vulnerability:** Food security in the region is impaired by climate change and the instability of the Red Sea environment. Seasonal catch fluctuations and infrastructure fragility put additional strain on resources.

3. Strategic Objectives

The assignment aims to provide a technical blueprint to achieve the following strategic goals:

- **Comprehensive Technical Stocktaking:** Assess existing infrastructure, buildings, and basic services to identify priority needs.
- **Hygiene & Loss Mitigation:** Improve fish handling conditions and design drainage systems to reduce post-catch losses.
- **Environmental Resilience:** Conduct flood risk screening and specify materials resistant to coastal saline corrosion.
- **Operational Sustainability:** Develop an Operations and Maintenance approach and conceptual site layouts to improve movement flow and hygienic zoning.

4. Assessment Approach and Methodology

The Technical Assessment for the Al-Mokha Fish Landing Site shall adopt a multi-dimensional, participatory, and needs-oriented approach to ensure that the proposed rehabilitation is technically sound, socially inclusive, and locally anchored. The consultant is expected to employ the following methodology:

4.1 Methodological Framework: Participatory Planning

The assessment must be developed in close coordination with local actors to ensure acceptance and personal responsibility.

- **Stakeholder Consultations:** Facilitate a consultative workshop with the established local interest group, including representatives from the fisheries cooperative, fisheries authority, women's groups, and small-scale fishers (including those from Al-Hudaydah).
- **Focus Group Discussions (FGDs) and Key Informant Interviews (KIIs):** Conduct targeted discussions to analyze specific requirements, such as expected daily utilization, cooling needs, and seasonal fluctuations in use.

- **Gender-Equitable Moderation:** Utilize inclusive facilitation techniques to ensure that the perspectives of women and marginalized groups are actively captured and integrated into the technical design.

4.2 Technical Audit and Field Techniques

The consultant shall perform a rigorous physical "stocktaking" of the existing infrastructure and hygienic conditions:

- **Physical Inspection:** Direct site observation and measurement of the landing site, including unloading halls, administrative offices, and sanitation facilities. The consultant shall assess:
 - Landing and unloading areas
 - Existing buildings and structural conditions
 - Fish handling and processing spaces
 - Storage facilities
 - Administrative offices
 - Water supply systems
 - Drainage and wastewater networks
 - Sanitation facilities
 - Electrical infrastructure
 - Safety risks
 - Accessibility for women and persons with disabilities
 - Space availability for cooling system installation

The physical assessment will also cover the access road connecting the landing site to the main market routes, including road conditions, transportation constraints, drainage issues, and required rehabilitation measures.

- **Utility and Logistics Assessment:** Diagnostic testing of the current water and wastewater networks to identify leaks and required remediation. Evaluation of the 825m access road for transport feasibility.
- **Engineering Surveys:** Conduct topographic mapping, bathymetric measurements for boat access, and geotechnical soil investigations at sites designated for the heavy solar-power cooling infrastructure.

4.3 Data Analysis and Design Validation

- **Needs-Based Modeling:** Translate qualitative data from stakeholders into technical requirements for the 9-ton solar-powered cooling system and inclusive port facilities.
- **BoQ and DED Development:** Preparation of professional Bills of Quantities (BoQs) and detailed construction drawings based on local market rates and saltwater-resistant material standards.
- **Validation Workshop:** Present the draft technical concept and remediation measures to all relevant stakeholders in a validation workshop to achieve consensus and local anchoring before finalizing the dossier.

5. Assessment Areas

The consultant shall conduct a **Rapid Technical and Operational Assessment** covering the following ten (10) priority areas:

1. **Existing Infrastructure Assessment:** Detailed condition report of the center, buildings, and services.
2. **Hygiene & Fish Handling Assessment:** Technical recommendations for first processing and hygienic improvements.
3. **Rapid Drainage Assessment:** Identification of leakage points and water accumulation areas.
4. **Flood Risk Screening:** Assessment of seasonal rain and coastal flooding impacts.
5. **Solar Cooling Feasibility:** Preliminary concept and capacity requirements for the 9-ton refrigeration unit.
6. **Corrosion & Material Assessment:** Selection of saltwater-resistant materials and protective coatings.
7. **Conceptual Site Layout:** Design of movement flow, cooling zones, and hygienic isolation.
8. **Operational & Maintenance (O&M) Assessment:** Development of basic maintenance procedures and an operational concept note.
9. **Stakeholder Consultation & Validation:** Engagement with the fisheries cooperative to validate technical findings.
10. **Cost Estimation:** Provision of rough cost estimates for all priority rehabilitation measures.
11. Access Road Assessment including:
 - Current physical road condition
 - Accessibility challenges
 - Drainage problems
 - Transportation constraints
 - Required rehabilitation measures
 - Cost and technical recommendations

6. Environmental and Social Safeguards

6.1 Impact Assessments (ESIA/ESMP)

The consultant shall conduct a comprehensive environmental and social risk mapping to ensure the project adheres to "do no harm" principles and Welthungerhilfe's sustainability standards:

- **Waste Management Planning:** Develop a detailed waste management plan for the construction phase and the operational port. This includes a concept for fish waste composting and the management of general waste containers to prevent marine pollution.
- **Pollution Control:** Identify risks related to noise and air pollution during the rehabilitation of the 825m access road and port buildings, proposing mitigation measures to protect the surrounding coastal community.
- **Hazardous Materials:** Audit existing conflict-damaged structures for hazardous materials (such as asbestos or unexploded ordnance) before renovation begins.

6.2 Social Safeguards

The consultant will design frameworks to ensure the project promotes social stability and equitable resource access:

- **Stakeholder Engagement Plan (SEP):** Formalize the process for the consultative and validation workshops. The assessment will not directly engage all 1,500 fishing families. Instead, representative participation will be ensured through selected fishermen, cooperative representatives, women groups, traders, and community representatives using FGDs, KIIs, and consultation meetings.
- **Gender Action Plan (GAP):** In line with the project's commitment to gender equality, the consultant shall design specific mechanisms to involve women's groups in all central decision-making processes. This includes identifying physical design requirements for separate processing areas and ensuring women are represented in leadership and maintenance training.
- **Youth and Marginalized Inclusion:** Develop strategies to integrate youth and marginalized groups (such as the Al-Akhdam) into the new port value chain and the cooperative's management structure.

6.3 Resettlement and Access

Given the port's role as a public asset, the consultant must document and manage access rights:

- **Economic Displacement Mapping:** Assess if the rehabilitation or the introduction of new fee structures for the cold rooms will cause economic hardship for the poorest small-scale fishers.
- **Access Regulations:** Draft inclusive access regulations that provide clear rights for both local Al-Mokha fishers and the significant number of displaced fishermen from the neighboring governorate of Al-Hudaydah who utilize the site.
- **Land Use Documentation:** Verify that the 1.5-hectare landing site and the 825m access road have clear legal standing for rehabilitation, ensuring no private land use conflicts arise during construction.
- The assessment will analyze potential social impacts of introducing new infrastructure and service arrangements, including possible changes in access, affordability, community relationships, and power dynamics among fishermen, traders, cooperative members, and vulnerable groups.

Recommendations and mitigation measures will be proposed to promote fair access and social cohesion.

7. Sustainability and Management Framework

7.1 Business Planning

The consultant shall develop a robust financial and operational sustainability model to ensure the long-term viability of the rehabilitated infrastructure:

- **10-Year Financial Modeling:** Conduct long-term financial forecasting that includes Net Present Value (NPV) and Internal Rate of Return (IRR) calculations based on projected revenues from cold storage fees.
- **Cost-Recovery Mechanisms:** Design a staggered fee model (usage-based or volume-based) for the 9-ton cooling system that covers all daily operational costs, insurance, and the buildup of capital reserves for future technical replacements.
- **O&M Budgeting:** Detail the projected costs for the specialized maintenance of the 15–20 kW solar system and refrigeration units, including the procurement of wear parts and local technical labor.

7.2 Governance Models

The project aims to institutionalize local management through a transition from direct project support to community-led operation:

- **Community-Led Co-Management:** Elaborate on the governance structure where the Al-Mokha Fisheries Cooperative manages the port's daily operations under the legal and technical supervision of the Red Sea Fisheries Authority.
- **Inclusive Decision-Making:** Define the roles of the multi-stakeholder interest group—including fishermen, women's groups, and traders—in monitoring the cooperative's performance and conflict resolution.
- **Public-Private Liaison:** Map out the management scenarios for interactions with private wholesalers and suppliers, ensuring that the cooperative maintains its role in organizing auctions and stabilizing prices for small-scale fishers.

7.3 Operational Manuals

To ensure consistent service delivery and technical longevity, the consultant will produce comprehensive Standard Operating Procedures (SOPs):

- **Daily Management & Administration:** Develop manuals for the cooperative's management team (Chairman, Secretary, Finance Director) covering booking systems, revenue collection, and transparent accounting principles.

- **Hygiene & Quality Maintenance:** Establish SOPs for the first processing stages, including rinsing, storage rack organization, and the systematic use of composting facilities to prevent contamination.
- **Technical Repair and Service Plans:** Create a detailed technical maintenance schedule for the solar PV system (cleaning panels, battery checks) and the refrigeration compartments, including a "troubleshooting guide" for local technicians.
- **Labor and Safety Protocols:** Define shift-work schedules for port workers and security protocols to protect project assets from vandalism or theft.

8. Procurement and Bidding Support

8.1 Tender Dossiers

The consultant shall prepare comprehensive bidding documents for all planned infrastructure and equipment lots, ensuring they meet the standards for international or national competitive bidding as defined by the **WHH Procurement Policy**. This includes:

- **Lot Packaging:** Dividing the project into clear technical lots, such as Civil Works (rehabilitation of the 1.5ha landing site and 825m access road), Renewable Energy (15–20 kW PV system), and Specialized Equipment (9-ton solar cooling unit and composting facilities).
- **Drafting Tenders:** Preparing the specific tender dossiers for "goods/supply" and "construction works" using standard WHH templates.
- **Technical Specifications:** Defining quality standards for materials like saltwater-resistant paint.
- **Evaluation Criteria:** Establishing clear technical "pass/fail" or weighted criteria for the Comparative Bid Analysis (CBA), ensuring bidders have the required expertise in solar-powered refrigeration and marine engineering.

8.2 Bills of Quantities (BoQs)

The consultant shall develop detailed BoQs based on the actual technical needs identified during the assessment, including quantities, specifications, and technical requirements. Budget alignment and procurement decisions will be conducted separately by ADO and WHH.:

- **Detailed Costing:** Developing BoQs for port rehabilitation (including walkways, drainage, and toilets) and the solar cooling system.
- **Materials Specifications:** Precise itemization for solar panels, inverters, and high-capacity batteries.
- **Furniture and Furnishings:** Itemizing requirements for hygienic work surfaces (tables/shelves) and office furniture for the cooperative's administrative room.
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9. Deliverables and Team Composition

9.1 Key Milestones

The consultant is expected to submit deliverables that support evidence-based decision-making for the rehabilitation of Al-Mukha Fish Landing Site. The deliverables shall cover the technical, environmental, and social aspects required to ensure that proposed rehabilitation measures are feasible, inclusive, and responsive to the needs of fisheries stakeholders.

1. Inception Report and Detailed Assessment Methodology

The consultant shall submit an inception report outlining the proposed assessment approach, methodology, tools, and detailed work plan. The report shall include:

- Detailed methodology for technical assessment activities.
- Stakeholder consultation plan, including proposed FGDs and KIIs participants.
- Data collection tools and assessment checklists.
- Assessment timeline and team responsibilities.

2. Technical Infrastructure Assessment Report

A comprehensive technical assessment report covering the existing condition of Al-Mukha Fish Landing Site, including:

- Structural assessment of existing buildings and facilities.
- Landing and unloading areas assessment.
- Fish handling and processing areas.
- Administrative facilities.
- Water supply and wastewater systems.
- Drainage and sanitation facilities.
- Electrical infrastructure.
- Accessibility considerations for women and persons with disabilities.
- Identification of priority rehabilitation needs.

3. Access Road Assessment Report

A specific assessment of the access route connecting the landing site with markets and transport routes, including:

- Current road conditions.
- Transportation and accessibility constraints.
- Drainage issues affecting access.
- Required rehabilitation measures and technical recommendations.

4. Stakeholder Consultation Summary Report

Documentation and analysis of findings from participatory consultations with key stakeholders, including:

- Fisheries cooperative representatives.
- Small-scale fishermen.
- Women involved in fisheries-related activities.
- Fish traders and processors.
- Fisheries Authority representatives.
- Local authorities.

The report shall summarize:

- Priority needs identified by stakeholders.
- Operational challenges.
- Inclusion considerations.
- Recommendations to inform technical designs.

5. Environmental and Social Risk Screening Report

The consultant shall assess potential environmental and social risks related to the proposed rehabilitation works, including:

- Waste management considerations.
- Environmental risks during rehabilitation.
- Coastal and marine protection considerations.
- Community access issues.
- Potential social impacts and changes in community dynamics.
- Recommendations and mitigation measures.

6. Solar Cooling System Feasibility Assessment

The consultant shall provide technical recommendations for the planned solar-powered cooling system, including:

- Required cooling capacity validation.
- Site suitability assessment.
- Energy requirements.
- Technical specifications.
- Installation requirements and constraints.

7. Technical Design Package

Based on assessment findings, the consultant shall prepare the technical package required for the rehabilitation works, including:

- Conceptual site layout.

- Technical drawings.
- Design recommendations.
- Required rehabilitation specifications.
- Recommended construction materials suitable for coastal conditions.

8. Bills of Quantities (BoQs) and Technical Specifications

The consultant shall prepare detailed BoQs based on actual assessed needs, including:

- Required quantities.
- Technical specifications.
- Material requirements.
- Quality standards.

Final budget decisions and prioritization will be determined separately by ADO and WHH based on available resources and procurement processes.

9. Validation Workshop and Final Technical Assessment Report

The consultant shall present the draft findings and proposed rehabilitation measures to relevant stakeholders for validation.

The final report shall incorporate feedback and include:

- Final technical assessment findings.
- Prioritized rehabilitation recommendations.
- Final drawings and BoQs.
- Environmental and social recommendations.
- Photo documentation of existing conditions.
- Annexes containing consultation results and assessment tools.

Delivery Schedule:

Expected Deliverable	Timeline
Contract Signing & Kick-off/Inception Meeting	Week 1
Submission of Inception Report, Methodology, Work Plan, and Data Collection Tools	End of Week 1
Desk Review, Stakeholder Mapping, and Assessment Preparation	Week 2
Field Assessments, Site Inspections, Measurements, and Stakeholder Consultations (FGDs/KIIs)	Weeks 3–4
Technical Analysis, Engineering Assessments, Environmental and Social Risk Screening	Week 5
Preparation of Concept Designs, Technical Drawings, Layouts, and Preliminary BoQs	Week 6
Submission of Draft Technical Assessment Report and Technical Package	End of Week 6
Review, Validation Workshop, Stakeholder Feedback, and Revision of Deliverables	Week 7
Submission of Final Technical Assessment Report, Final Drawings, BoQs, Technical Specifications, and Supporting Annexes	End of Week 8

Payment Schedule

Payments will be processed upon the successful submission and formal written approval of the specified deliverables by the ADO Quality Management and WHH technical team.

Installment	Linked Milestones & Deliverables	Payment Percentage
First Payment (Inception)	Upon approval of the Inception Report & Technical Audit of the 1.5-hectare landing site and the Needs Assessment & Consultative Workshop Summary and the Draft Technical Concept Paper.	50%
Final Payment (Completion)	Upon approval of the Final Engineering Dossier (DEDs and BoQs), the Final Governance Framework, and the Environmental and Social Management Plan (ESMP).	50%

9.2 Expert Requirements

To fulfill the multidimensional scope of this assessment, the consultant or consulting firm must provide a multidisciplinary team with the following expertise:

The assessment requires a multidisciplinary team with specific expertise in:

- **Civil/Materials Engineering:** Focused on coastal infrastructure and corrosion-resistant materials.
- **Fisheries Specialist:** Focused on hygienic fish handling and operational flow.
- **WASH/Drainage Engineering:** Focused on rapid drainage and flood risk screening.
- **Solar/Electrical Engineering:** Focused on cooling feasibility and PV capacity.
- **Project Management/Facilitator:** To lead stakeholder validation and Operations and Maintenance development.
- **Social and Institutional Expert:** Responsible for Stakeholder engagement, Gender and inclusion analysis, Community consultation, and Social risks assessment.
- **Fisheries Value Chain Specialist:** Responsible for Fisheries market analysis, Fish handling practices, Post-catch loss assessment, and Cooperative operational needs.
- **Environmental Specialist:** Responsible for Environmental risks, Waste management, and Coastal sustainability.

Annexes (to be attached)

To provide consultants with the necessary context and compliance framework, the following documents shall be attached to this ToR:

- **Project Proposal and Impact Matrix (Annex 2):** For detailed background on project objectives and intended results.
- **Site Photographs and Map:** Visual documentation of the 1.5-hectare landing site and current infrastructure condition.

10. Application Process

10.1 Required Application Documents

Consultants or engineering firms are required to follow a structured application process to ensure "best value for money" and technical compliance:

1. **Technical Proposal:** A detailed methodology for the assessment, including a work plan and resumes of the multidisciplinary team.
2. **Financial Proposal:** An itemized budget for the assignment.
3. **Mandatory Declarations:** Submission of a signed Supplier Declaration and PSEA Declaration is required for the application to be considered.
4. **Proof of Expertise:** Documentation of previous experience in designing coastal infrastructure or solar-powered systems in Yemen.

The final application process, submission procedures, procurement requirements, and evaluation criteria will be reviewed and validated by ADO Logistics/Procurement Department in coordination with WHH before publication.

10.2 Submission Details and Contact Information

All proposals must be submitted in English or Arabic via the specified procurement channel through delivered in a sealed envelope to the ADO office:

- **Submission Address:** The Abs Development Organization for Woman and Child (ADO), Haddah, Iran St., B9 St., Sanaa, Yemen.

Or submitted electronic copies should be sent to the designated ADO procurement email:

Email: logistics@absyemen.org

For Any technical inquiry :

ADO Quality Management

Email: quality_dev.advisor@absyemen.org

- The email subject line should clearly state:
"Application – Technical Assessment for Al-Mokha Fish Landing Site Consultant – Fisheries Project"
- Applications must be submitted **no later than [02:00 AM 1st AUG 2026]**. Late submissions will not be considered.

10.3 Selection Process

The selection will be conducted by joint ADO and WHH procurement committee following the Comparative Bid Analysis (CBA) procedure:

- **Technical Evaluation (70%):** Proposals will be scored based on the multidisciplinary team's qualifications, the feasibility of the work plan, and previous experience in marine/solar engineering.
- **Financial Evaluation (30%):** The committee will assess the cost-effectiveness of the financial proposal.
- **Compliance Check:** A mandatory Anti-Terrorism Screening will be performed for the selected consultant and their top management before contract signing.

- **Award Decision:** A written justification for the award will be documented in accordance with WHH transparency and accountability standards.

Ref	مرجع	Donor:	المانح:	Project Code:	رمز المشروع:
ADO-TENDER-26-03		WHH		P 8312 / YEM1012 / PK 2025-10713-19	
Subject:			الموضوع:		
Providing Technical Consultancy Assessment for Fishing land site – Almokha District – Taiz Gov .			تقديم خدمة استشارات تقييم في لميناء الاصطياد المخاء – محافظة تعز		

PLEASE FILL IN THE FOLLOWING TABLE: يرجى ملء الجدول التالي

Sr	Work Description بيان الاعمال				
		Unit	Quaintly	Unit Rate	Total
	تقديم خدمة استشارات تقييم في لميناء الاصطياد المخاء – محافظة تعز شاملة جميع النكاليف والمصاريف المصاحبة للنزول الميداني والزيارات واجراءات التقييم والتقارير. Providing Technical Consultancy Assessment for Fishing land site – Almokha District – Taiz Gov , Including all costs and relevant expenses of field visits , site vistic , assessment conducting and raising reports.	Service	1		
Grand total before discount الاجمالي قبل التخفيض					
Discount, if any التخفيض اذا وجد					
Total after the Reduction الاجمالي النهائي بعد التخفيض					

BIDDER'S COMMENTS/REMARKS: ملاحظات مقدم العرض :

1. _____
2. _____

To offer our above-mentioned price, we acknowledge that we have taken into consideration and comply with all the bidding documents provided in the invitation to tender. We acknowledge of the accuracy and integrity of said ADO Specifications, bill of quantities, and we undertake to execute the supply in accordance thereto, and no adjustment thereto may be requested nor may price differences be claimed by us.

لتقديم السعر المذكور أعلاه، نقر بأننا أخذنا في الاعتبار والتزمنا بجميع وثائق العطاء المقدمة في الدعوة لتقديم العطاءات. نحن نقر بدقة ونزاهة مواصفات ADO المذكورة وقائمة الكميات المذكورة، ونتعهد بتنفيذ التوريد وفقاً لها، ولا يجوز طلب أي تعديل عليها ولا يجوز لنا المطالبة بفروق الأسعار.

2. The validity of our bid is _____ days. صلاحية عرضنا هي _____ يوم.

3. We undertake, if our bid is accepted, to deliver thewithin _____ day(s) from the date of signing the Purchase Order. نتعهد، في حالة قبول عطاءنا، بتسليم العمال المطلوبة خلال _____ يوم (أيام) من تاريخ توقيع طلب الشراء.

4. The following payment terms apply to this offer: تنطبق شروط الدفع التالية على هذا العرض:

Payment by (select all that apply): ☐ Bank Transfer ☐ Cheque ☐ Cash

Payment within _____ business days of presenting ADO with a signed invoice.

Any other terms: _____

الدفع عن طريق (اختر كل ما ينطبق): تحويل مصرفي، شيك، نقدًا

الدفع خلال _____ يوم عمل من تقديم ADO بفاتورة موقعة.

أي شروط أخرى : _____

1. The Tender Bond period for the delivered is valid for _____ days.

فترة ضمان المناقصة المسلمة صالحة لمدة _____ يوم.

We understand and accept that ADO is not bound to choose the lowest price on any bid that may be received, and that any or all bids may be rejected without assigning any reason for such rejection.

نحن نفهم ونوافق على أن ADO غير ملزمة باختيار أقل سعر لأي عرض قد يتم استلامه، وأنه يجوز رفض أي عرض أو كل العطاءات دون تحديد أي سبب لهذا الرفض.

By, duly authorized to sign tenders for and on behalf of our firm:

بواسطة المفوض حسب الأصول لتوقيع العطاءات لصالح شركتنا وبالنيابة عنها:

Name: الاسم		التوقيع والختم Signature and Stamp
Position: الوظيفة		
Date: التاريخ		